

VM

# VICTOR MARINEK

## EXECUTIVE DIRECTOR | STRATEGIC LEADERSHIP OPERATIONS, GROWTH & STAKEHOLDER ENGAGEMENT

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### QUALIFICATIONS

**Master of Business Administration (MBA)** – Monash University

**Certified Director** – Certificate in Board Governance

**Foundations of Directorship** – Australian Institute of Company Directors

### AWARDS

**Executive Leadership Excellence Award** – for outstanding leadership in driving organisational performance, strategic alignment, and governance excellence during a period of transformation.

**Excellence in Stakeholder Engagement Award** – for strengthening multi-sector stakeholder relationships, improving collaboration outcomes, and enhancing organisational reputation.

### EXECUTIVE PROFILE

Seasoned Executive Director with 15+ years' experience leading organisations through strategic growth, operational excellence and organisational transformation. Known for building high-performing leadership teams, elevating performance through governance frameworks, and driving sustainable financial outcomes. Proven in engaging boards, shaping policy, and spearheading cross-sector partnerships that enhance reputation, impact and long-term value.

### EXECUTIVE VALUE & SIGNATURE ACHIEVEMENTS

- Directed organisational strategy and growth initiatives, achieving sustained operating expansion and market diversification.
- Designed and implemented robust governance frameworks aligned to board priorities and regulatory obligations, enhancing corporate accountability and risk outcomes.
- Led enterprise-wide transformation programs, resulting in improved performance metrics, streamlined operations and higher stakeholder satisfaction.
- Strengthened financial performance and oversight through disciplined budgeting, forecasting and portfolio optimisation.
- Built and maintained strategic partnerships, enhancing organisational influence and access to key sector networks.

### CORE EXECUTIVE CAPABILITIES

- Organisational Governance & Board Engagement
- Operational & Financial Management
- Stakeholder & Community Relations
- Policy Development & Regulatory Compliance
- Risk Management & Corporate Accountability
- High-Performance Team Leadership
- Change & Transformation Delivery

BOARD &  
GOVERNANCE  
ENGAGEMENT

- ♦ Regular contributor to board governance forums, including strategy updates, risk reporting and policy oversight.
- ♦ Chair and member of internal leadership committees focused on finance, performance and risk governance.

PROFESSIONAL  
AFFILIATIONS

- ♦ Member — Australian Institute of Company Directors (AICD)
- ♦ Member — Executive Leadership Council

PROFESSIONAL EXPERIENCE

EXECUTIVE DIRECTOR – STRATEGY & OPERATIONS

*National Industry Services Organisation | Sydney, NSW* 2018 – Present

Lead organisational vision, operational strategy, performance frameworks and cross-functional executive leadership across national operations.

Key Impact & Achievements

- ♦ Championed transformation of organisational operating model to align with strategic growth ambitions, improving efficiency and client outcomes.
- ♦ Developed and executed comprehensive strategic plans, improving revenue diversified streams while strengthening organisational sustainability.
- ♦ Strengthened board support processes, enabling transparent, data-driven governance and decision-making.
- ♦ Built strategic partnerships with government, commercial and community stakeholders to support organisational priorities and influence sector outcomes.

GENERAL MANAGER – CORPORATE SERVICES

*Leading Professional Services Group | Sydney, NSW* 2013 – 2018

Oversaw corporate services, finance, HR and program deployment, ensuring strong operational performance and customer-centric delivery.

Key Impact & Achievements

- ♦ Implemented corporate governance improvements and risk management frameworks that reduced compliance gaps and boosted accountability.
- ♦ Led multi-disciplinary teams to deliver high-impact programs, exceeding performance targets and enhancing service quality.
- ♦ Directed significant process re-engineering initiatives that contributed to major service improvements and cost optimisation.
- ♦ Cultivated cross-sector stakeholder relationships, enhancing organisational reach and reputation.

SENIOR LEADERSHIP ROLES – OPERATIONS & BUSINESS DEVELOPMENT

*Various Organisations* 2008 – 2013

Progressed through senior operational and business development positions focused on performance leadership, client engagement, and revenue growth across dynamic market sectors.

REFERENCES

Available on request